

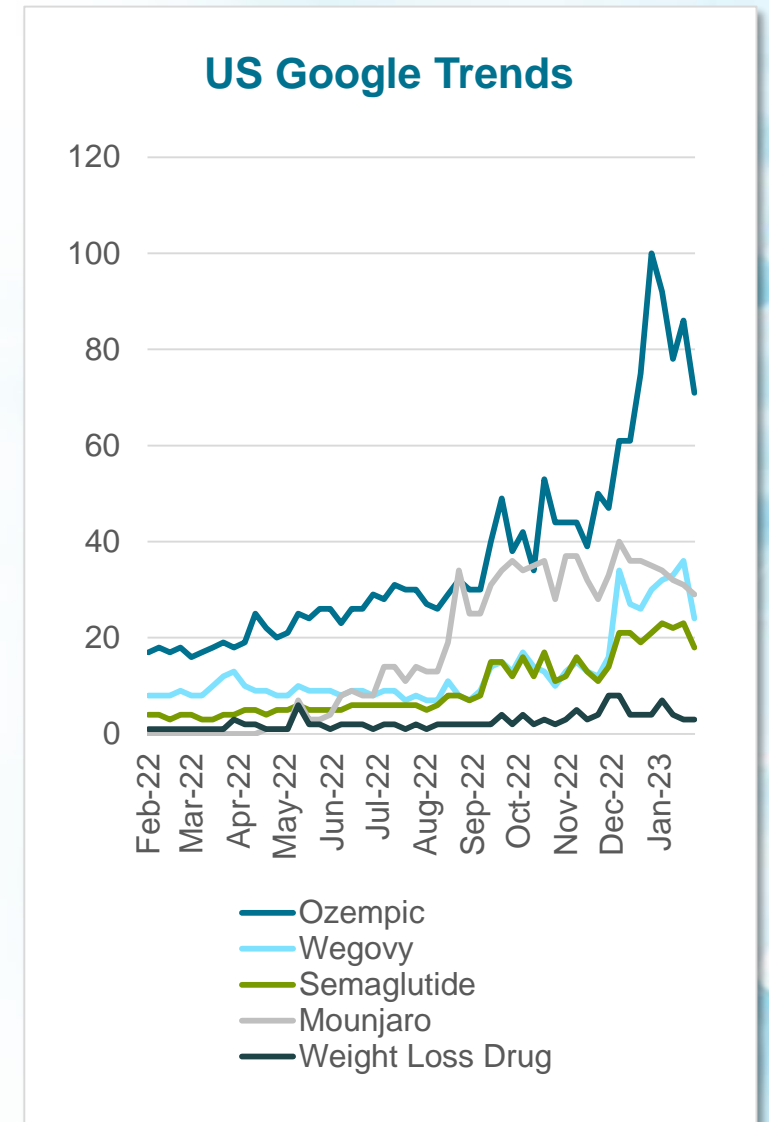
The PharmD Difference for Chronic Condition Management

Providing Pharmacist First, Whole
Person Care & Advocacy for Over
a Decade



Issues Facing Employers Today

- The growing prevalence of chronic conditions such as diabetes and obesity is putting a strain on healthcare budgets. Healthcare costs are expected to rise as populations age and chronic conditions increase.
- As GLP-1 medications are more widely prescribed for chronic conditions such as type 2 diabetes and obesity, employers are seeing an increase in healthcare costs.
- Employers may struggle to provide adequate healthcare coverage for their employees due to rising costs. This can lead to reduced employee satisfaction and retention.



Data Source: Google Trends
(<https://www.google.com/trends>).
Accessed 2/23/23

Personalized Patient Care

Simplified Benefits Ecosystem

Pharmacy Advocate Program

- Tria's pharmacists provide one-on-one, telephonic consultation & support to high-risk patients with chronic conditions.
- Chronic conditions are managed with medications & pharmacists are the best resource to optimize medication use.
- Tria Health coordinates care with other providers

Blood Glucose Monitor

A cellular blood glucose meter and testing supplies with a digital dashboard for easy monitoring and sharing data with a patient's clinicians.

Blood Pressure Monitor

A cellular blood pressure cuff with a digital dashboard for easy monitoring and sharing data with a patient's clinicians.

Weight-Loss Management

Personalized weight-loss support led by health coaches, backed by a Wi-Fi scale and food tracking mobile app.

Personalized Medicine (DNA)

DNA testing for medication efficacy related to mental health and cardiovascular disease.

Tobacco Cessation

Pharmacists provide counseling and medication recommendations to help quit tobacco.

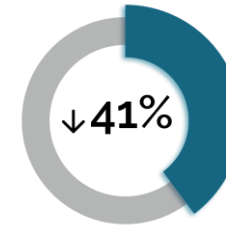
Improving Health Literacy Results in Better Health and Cost Reduction

- **Care gaps closed:** 5-year study on the closure of open care gaps after at least 3 consultations.
 - High Blood Pressure – 75.3%
 - High Cholesterol – 60.8%
 - CAD – 59.5%
 - COPD – 62%
 - Diabetes – 47.7%
- **↓ A1C for uncontrolled diabetes:** 1.5
- **Hypertensive cuff users who experience >10mmHg reduction in blood pressure:** 45%
- **Improvements in medication compliance for engaged members:**
 - Diabetes: **22.5%**
 - High Blood Pressure: **32%**
 - High Cholesterol: **28%**
 - Heart Disease: **30%**

Validation Institute (Matched Cohort Study)



3-year study showing improvements in trends based on reducing poor outcomes of chronic conditions.



Emergency Room Cost



In-Patient Hospital Visit Cost

Average Savings Per Engaged Patient:
\$2,138

Q & A