



DATA WAREHOUSE: A VALUED COALITION STRATEGY

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GPBCH
JULY 14, 2015

HISTORY OF HC21 DATA WAREHOUSE

Spring 2004: Data warehouse discussion begins

2005: Vendor selection and claims collection – including 3 years backload

2009: Expands data collection to including biometric, LTD

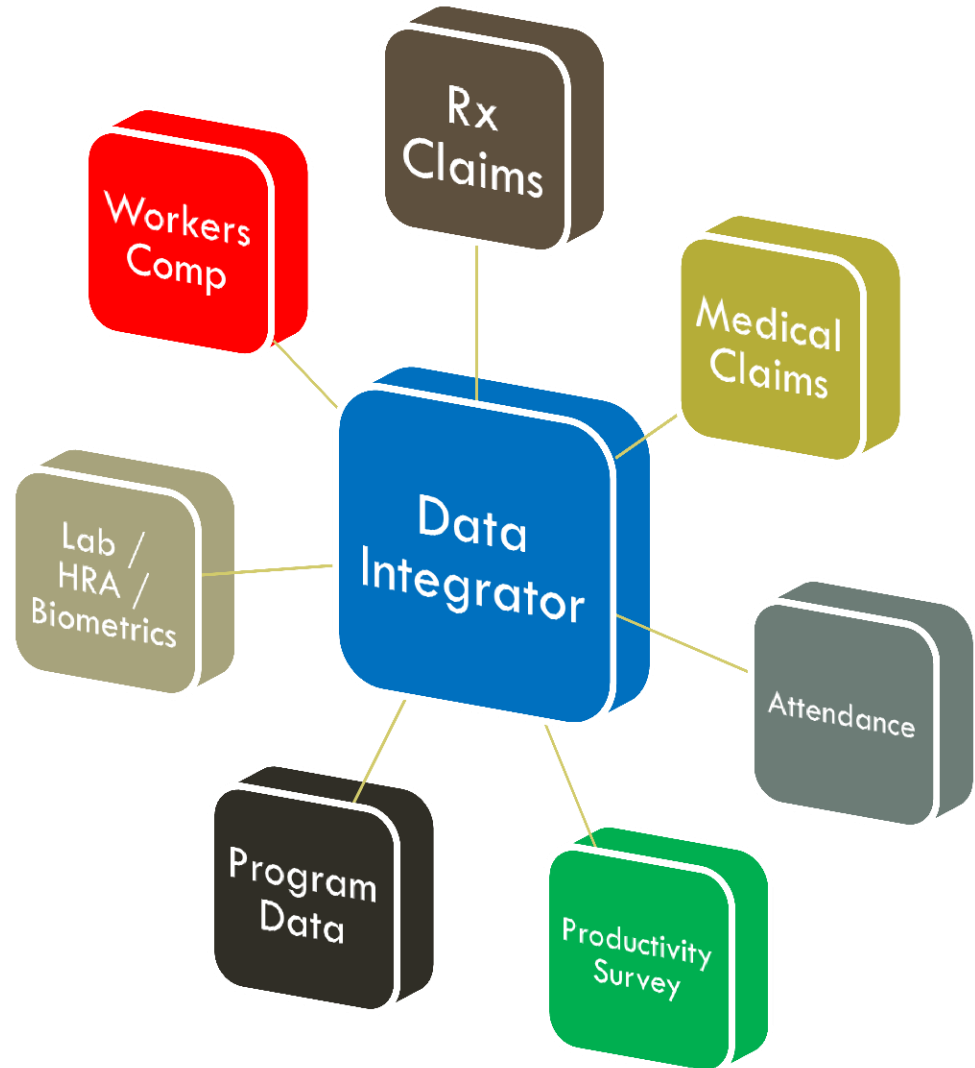
2012: Transition from vendor to in-house programmable database

2013: Report Dashboards

2015: Integrate and analyze worker's comp data.

DATA INTEGRATION

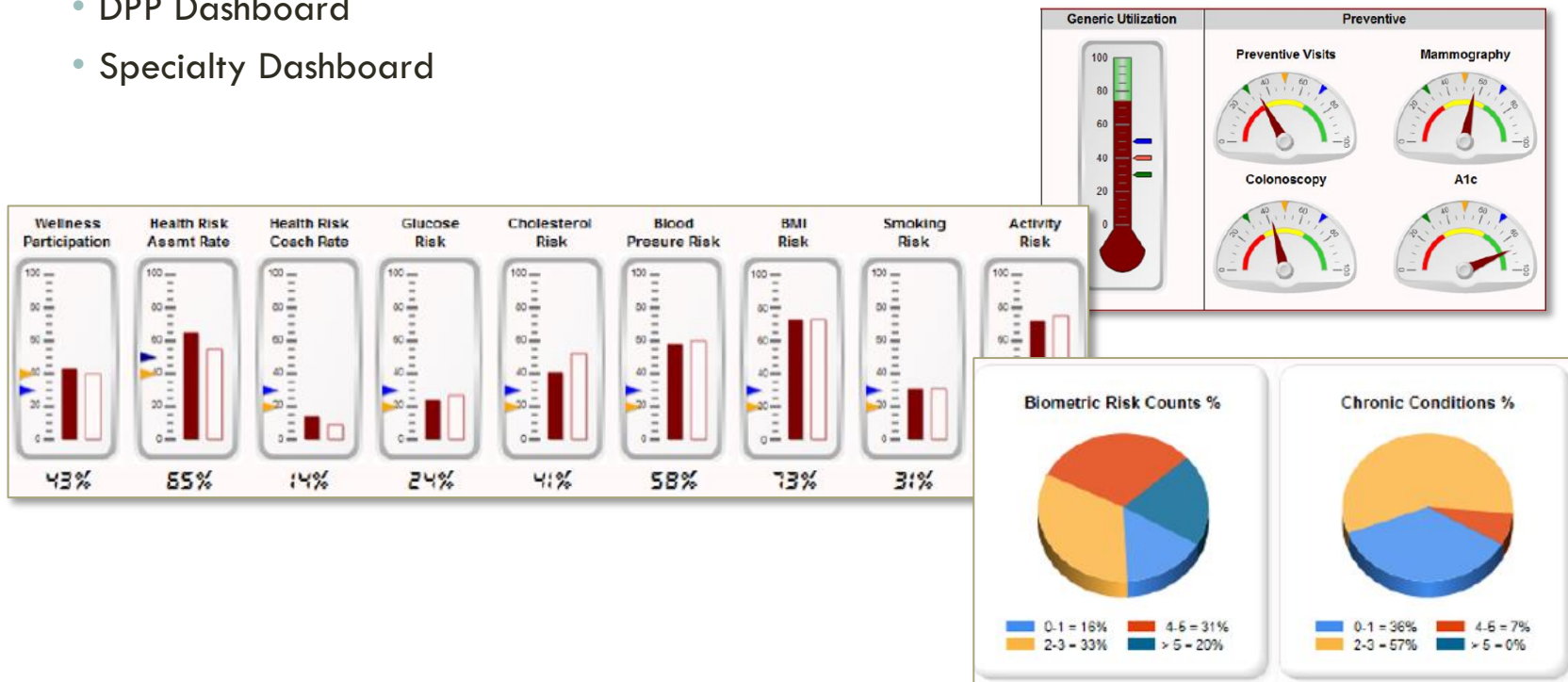
- Health and lifestyle risks
- Conditions and diagnoses
- Medical claims trends
- Rx claims trends
- Gaps in care
- Program encounters
- Leave of absence
- Presenteeism
- Workers comp



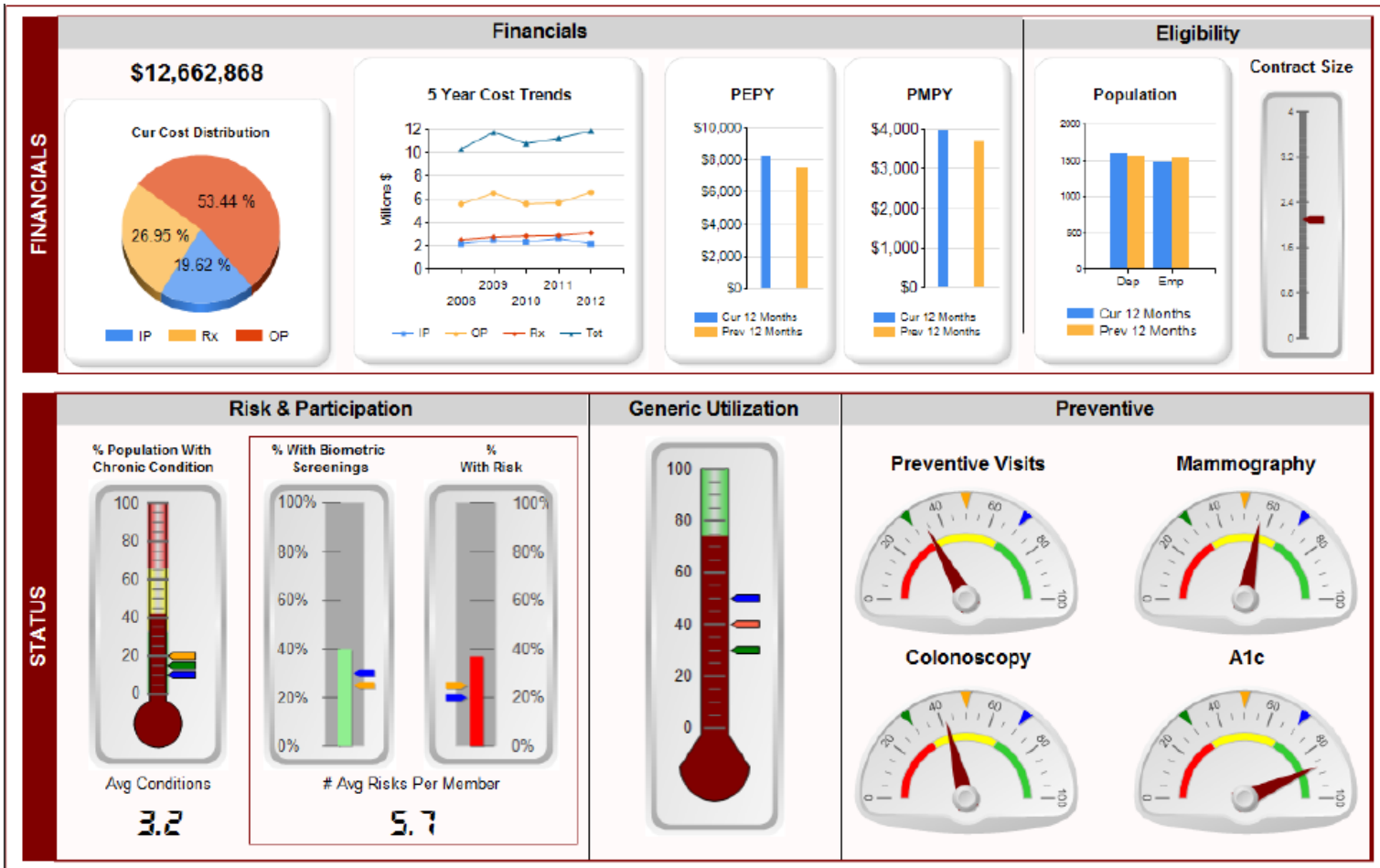
HC21 DATA INTEGRATOR DELIVERABLES

- Web-based 'Dashboards'

- Monthly Standard Reports
- DPP Dashboard
- Specialty Dashboard

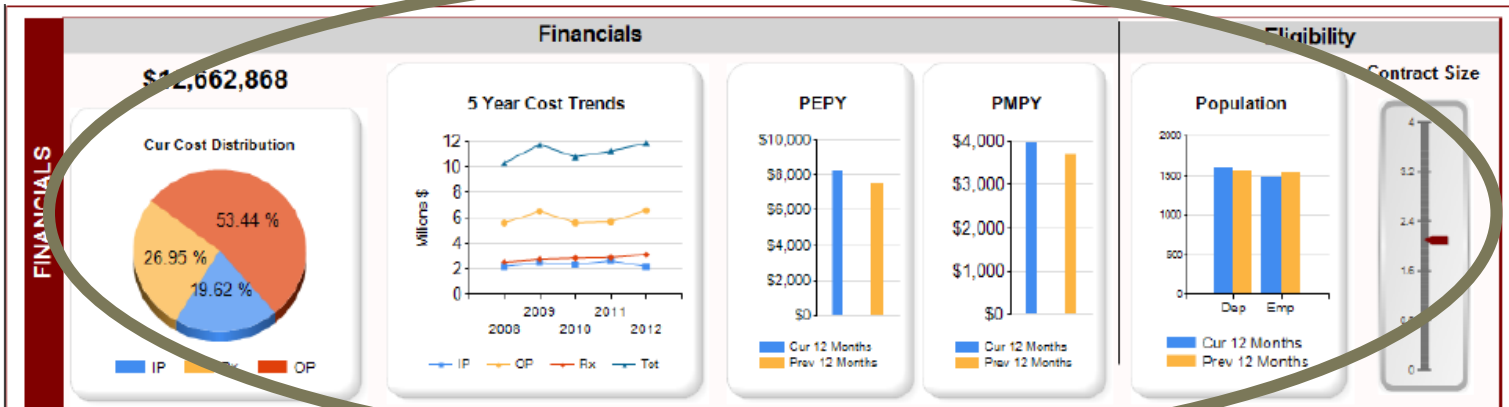


CEO/CFO FOCUS

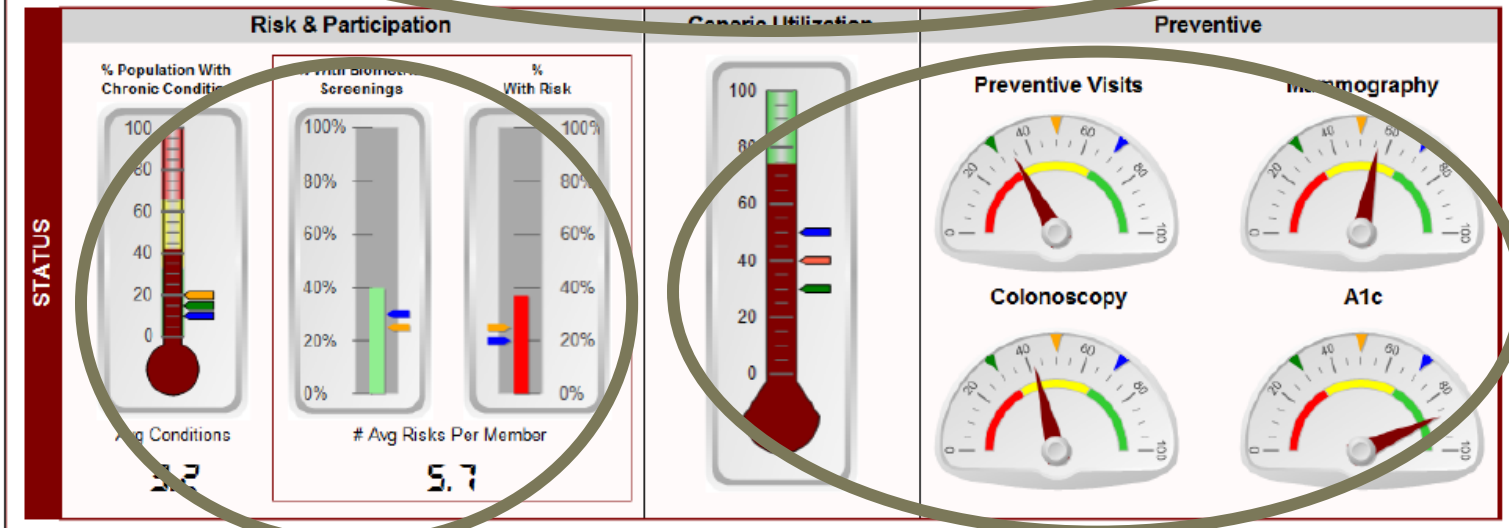


CEO/CFO FOCUS

**COST
 &
 UTIL**



**HEALTH
 RISK**

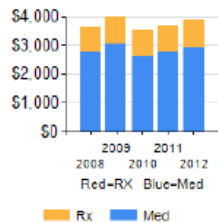


EFFECTIVENESS

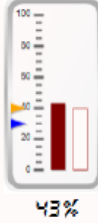
BENEFIT MANAGER FOCUS

BENEFIT MANAGER METRICS

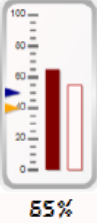
5 Year PMPY



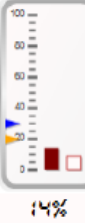
Wellness Participation



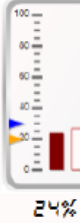
Health Risk Assmt Rate



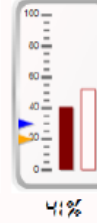
Health Risk Coach Rate



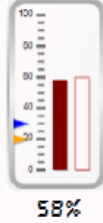
Glucose Risk



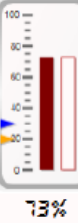
Cholesterol Risk



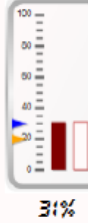
Blood Pressure Risk



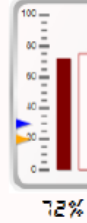
BMI Risk



Smoking Risk



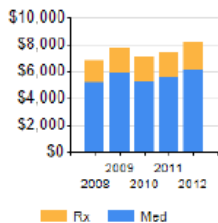
Activity Risk



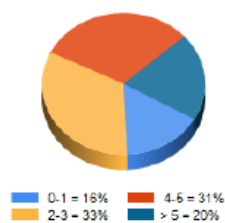
Avg Sick Days Per EE: **6.5**

Sick Day Lost Productivity Cost: **\$120,000**

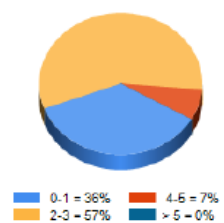
5 Year PEPPY



Biometric Risk Counts %



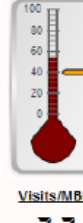
Chronic Conditions %



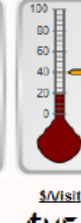
% MBR w/ IP Stay



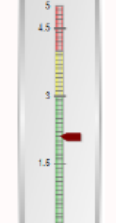
% MBR w/ PCP Visit



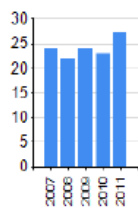
% MBR w/ ER Visit



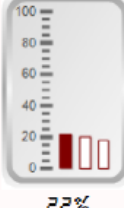
LTD Days/EE



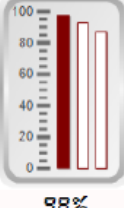
5 Yr HRA Participation %



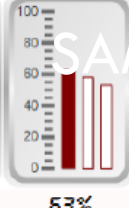
Elig Participants w/ All Biometrics



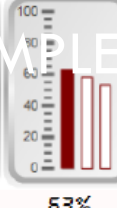
BMI



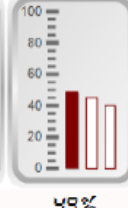
Blood Sugar Value



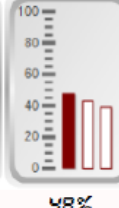
Blood Pressure



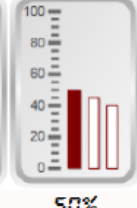
HDL Cholesterol Value



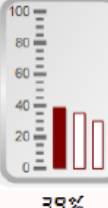
LDL Cholesterol Value



Total Cholesterol Value

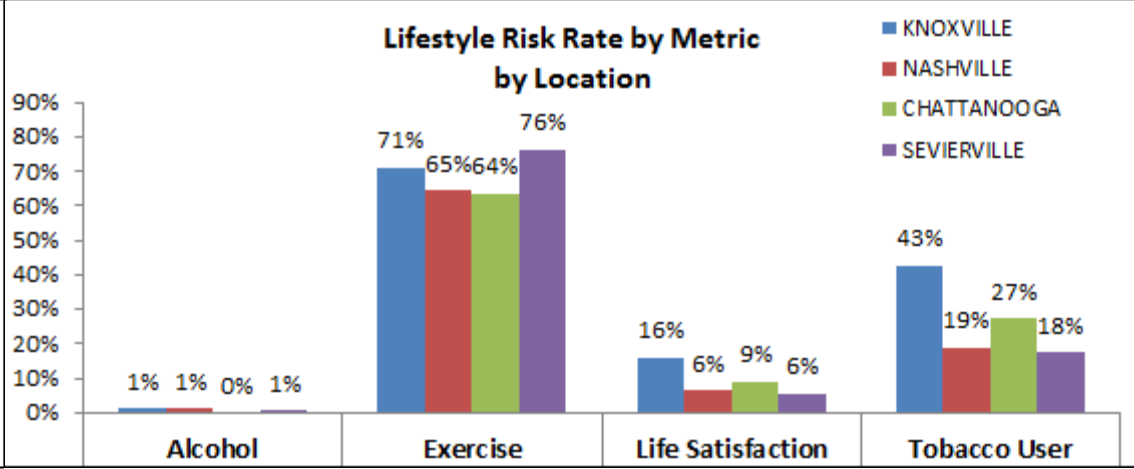
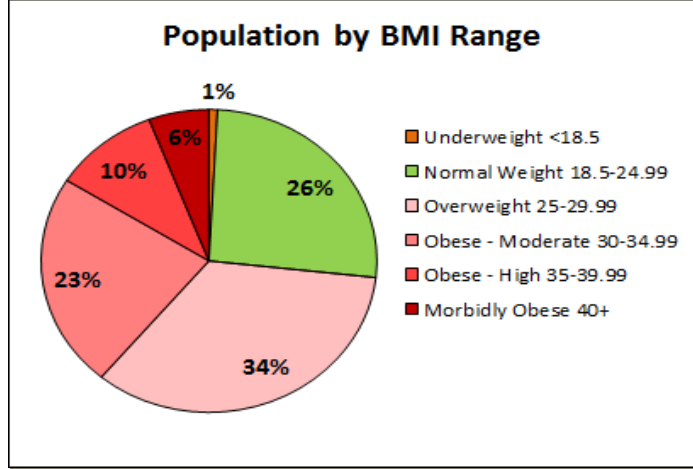
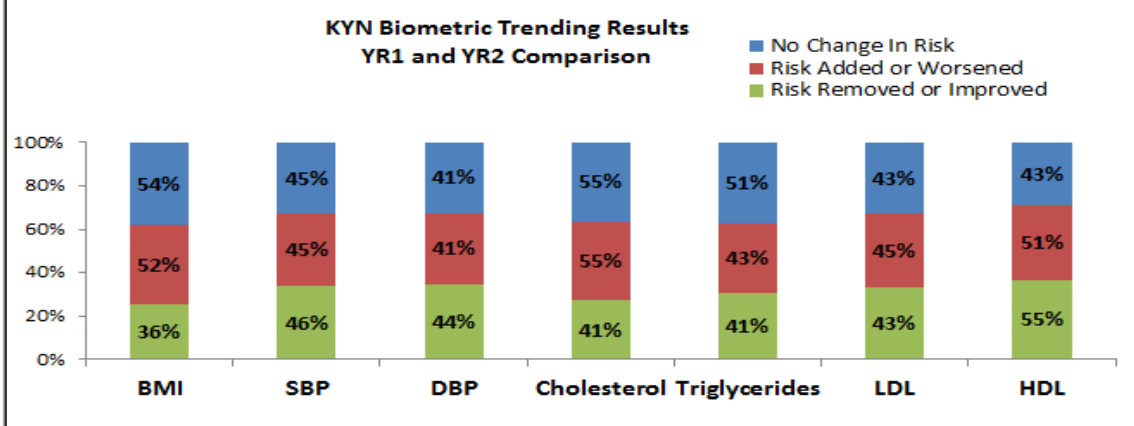
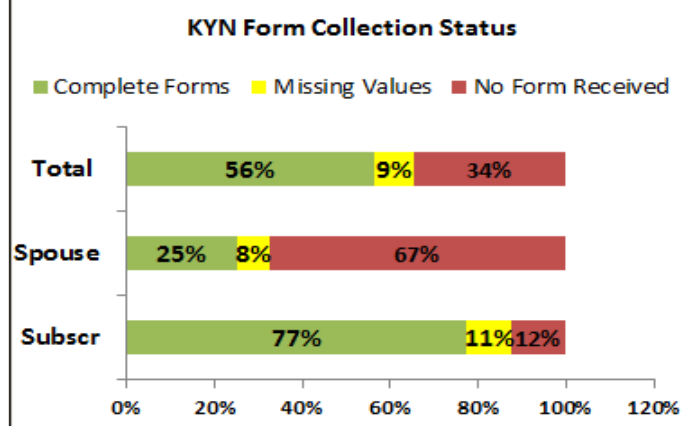
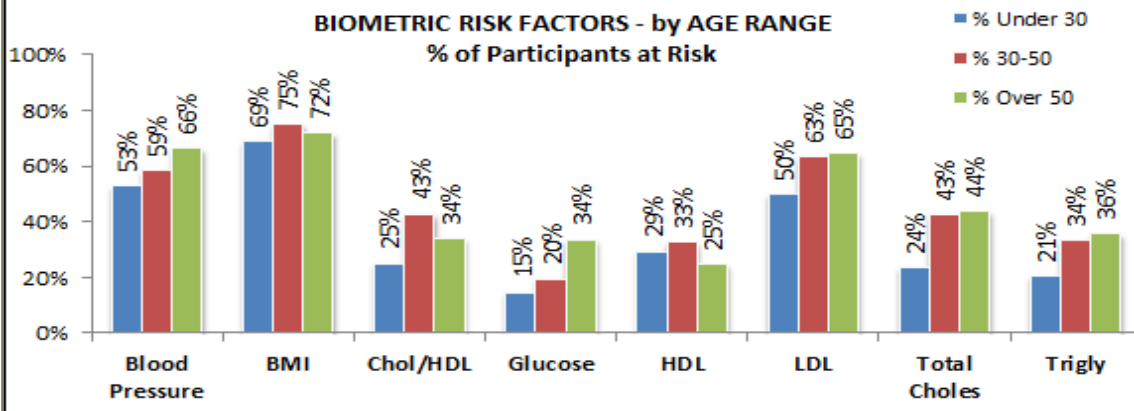


Triglycerides Value



POPULATION HEALTH

Health Risk Reports



INDIVIDUAL LEVEL RISK STRATIFICATION SAMPLE UTILIZED FOR BASELINE AND INTERVENTION TARGETING

Participant Risk Summary - Results as of:

February, 2012

Number of Participants (includes pregnancies):

747

Risk Ranges:

Biometric	Risk Range	High Risk
Total Choles	> 200	> 200
LDL	> 100	> 160
HDL	< 40	< 40
Trigly	> 150	> 200
Glucose	> 100	> 126
SBP	> 120	> 139
DBP	> 80	> 89
BMI	> 24.99	> 30
Chol/HDL	> 4.5	> 4.5
Alcohol Drinks per Wk	> 13	> 13
Cardio Days per Wk	< 5	< 3
Health Perception	Fair	Poor
Satisfied with Life	Neutral	Disagree

Population Risk Summary:

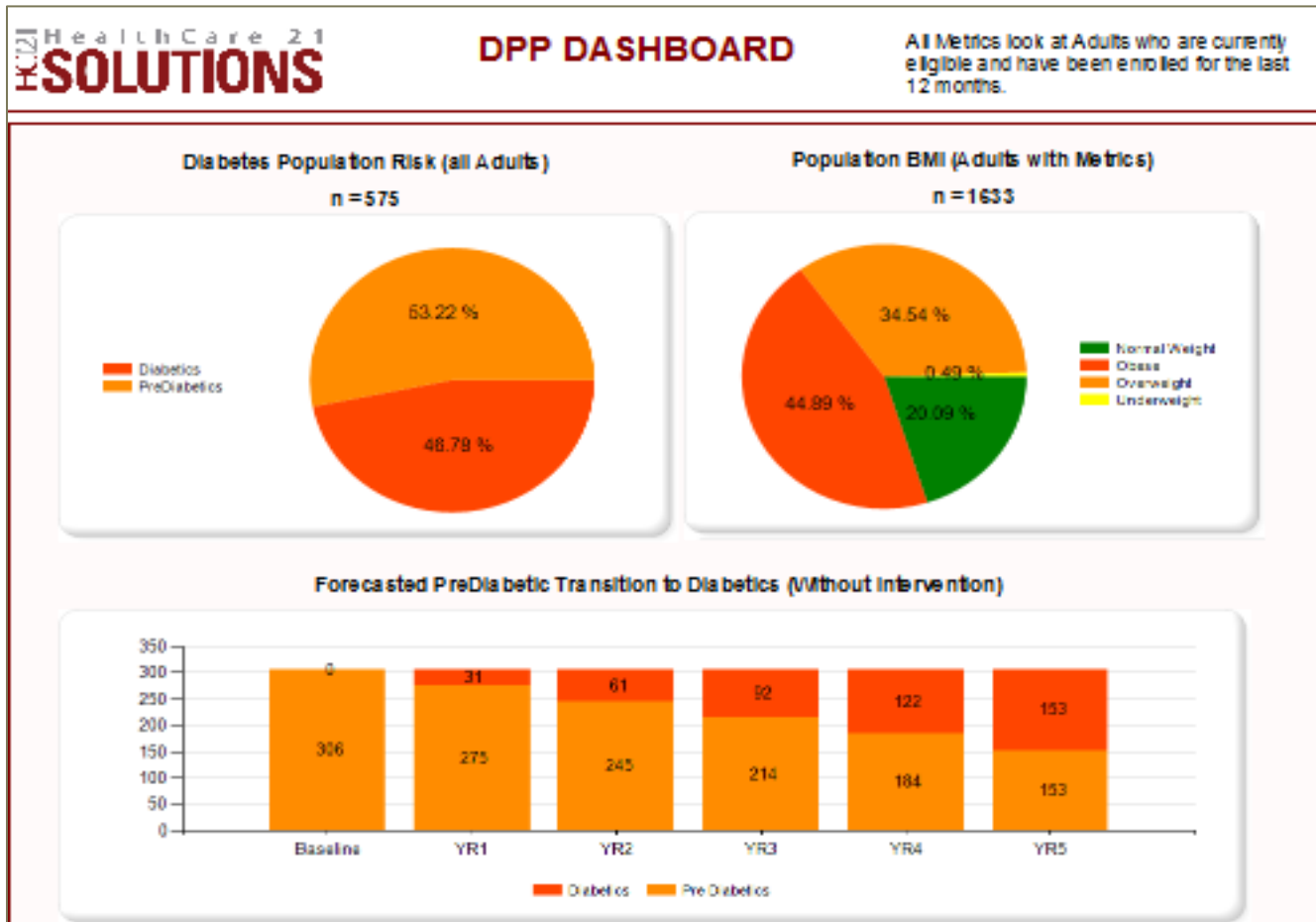
	Chol	LDL	HDL	Chol / HDL	Trig	Gluc	SBP	DBP	BMI
Answered	745	709	740	740	744	737	738	738	740
Avg Metric Value	193.9	115.8	49	4.6	152	97	124	77	29

(Cholesterol, HDL, and Chol/HDL are counted as separate risks in attached report)

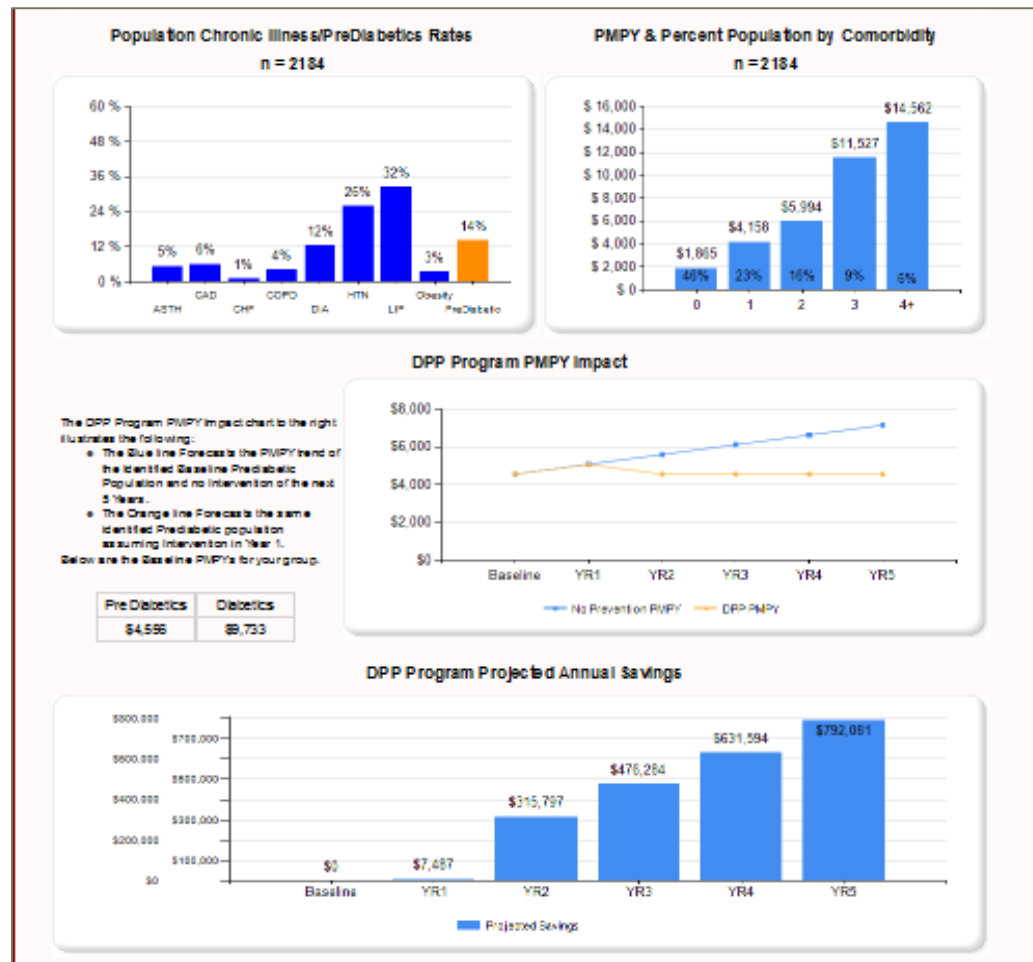
Age	Sex	LDL	Chol	HDL	Chol / HDL	Trig	Gluc	SBP	DBP	Hgt In	Wgt Lbs	BMI	High Risk Bio	DIA	ASTH	CAD	HTN	LIP	Other Cond	Smoker	Smok less Tobac	Alcoh	Cardio	Overall Health	Life Satisfaction
49	M	231	330	33	10	330	96	160	100	67	212	33.2	8	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>		Y	Y	0	7	Good	Strongly Agree
51	M		226	27	8.4	461	425	152	92	69	318	47.0	8	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>				0	2	Good	Agree
37	M		285	19	15	1321	106	158	100	74	317	40.7	7	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>		Y		0	0	Good	Strongly Agree
48	M	142	229	46	5	204	128	150	106	73	254	33.5	7	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>				14	2	Fair	Neutral
36	M	133	219	30	7.3	281	162	126	90	76	275	33.5	7	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>				0	3	Good	Agree
44	M		205	41	5	564	155	186	114	69	213	31.5	7	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>		Y			7	Good	
44	M	128	213	32	6.7	264	92	132	96	67	216	33.8	6	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	chronic pain	Y		2	1	Fair	
51	F	188	237	33	7.2	270	132	138	80	68	158	24.0	6	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>				2	7	Good	
49	F	179	312	59	5.3	470	86	150	84	65	200	33.3	6	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		Y		0	2	Fair	Neutral
41	M	118	202	38	5.3	231	366	130	76	71	334	46.6	6	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>							
50	M	137	221	37	6	235	76	148	96	73	187	24.7	6	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	HTN - new onset			2	3	Excellent	Strongly Agree
45	F	147	212	34	6.2	157	231	142	80	62	242	44.3	6	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>				2	1	Poor	Strongly Agree
44	M		246	21	12	459	125	156	88	69	211	31.2	6	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>			Y	3	0	Fair	Neutral
43	M		298	45	6.6	527	152	170	86	64	175	30.0	6	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>			Y	0	4	Good	Strongly Agree
64	M	132	224	37	6.1	277	199	136	80	71	304	42.4	6	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>		Y		0	3	Excellent	Strongly Agree

CONDITION SPECIFIC

DIABETES PREVENTION



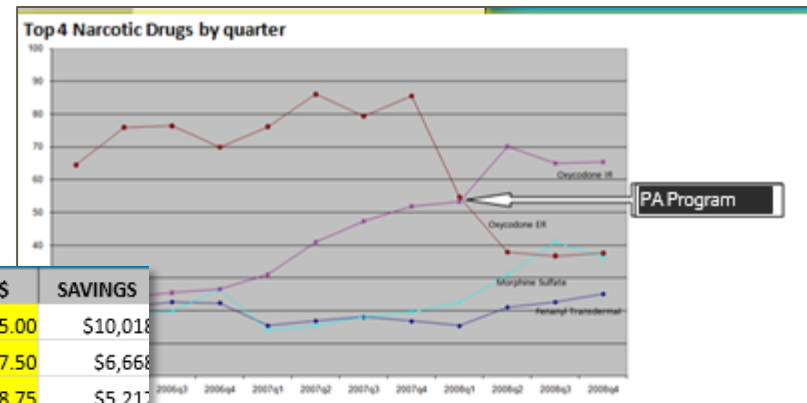
CONDITION SPECIFIC DIABETES PREVENTION



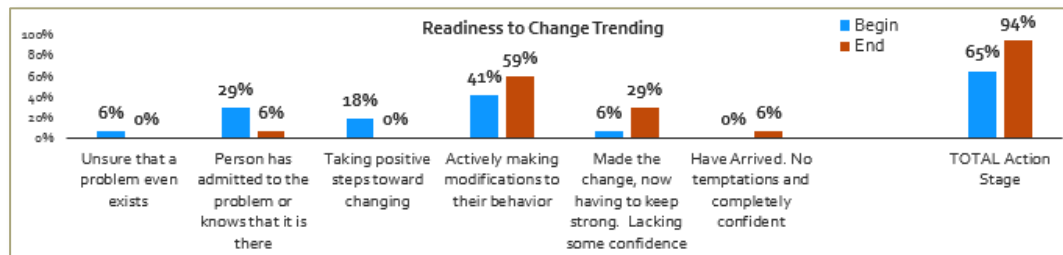
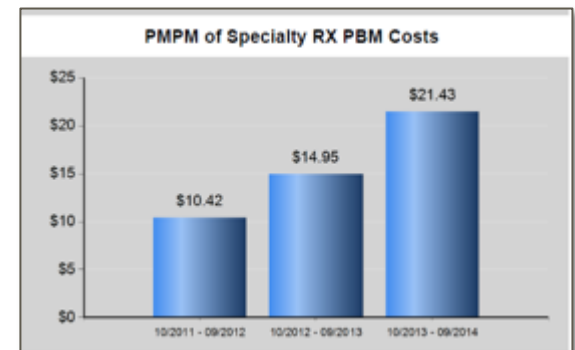
HC21 DATA INTEGRATOR DELIVERABLES

• Ad hoc analyses and Program Evaluations

- For example,
 - Specialty Rx
 - Narcotic Utilization
 - Reference Pricing
 - Program Evaluation (On Site Clinic)

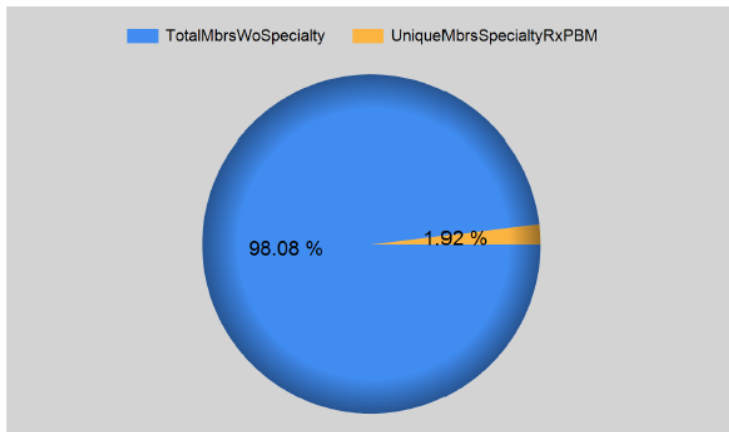


Description	Services	MIN	MAX	REF \$	SAVINGS
MRI – Head & Neck	46	\$500.00	\$884.60	\$475.00	\$10,018
CT – Head and Neck	21	\$225.27	\$582.00	\$237.50	\$6,668
MRI – Spine/Cerv	36	\$350.00	\$581.92	\$308.75	\$5,217
MRI – Spine/Lumb	56	\$328.03	\$539.21	\$380.00	\$4,070
CT - Abdomen	74	\$271.39	\$495.05	\$308.75	\$3,406

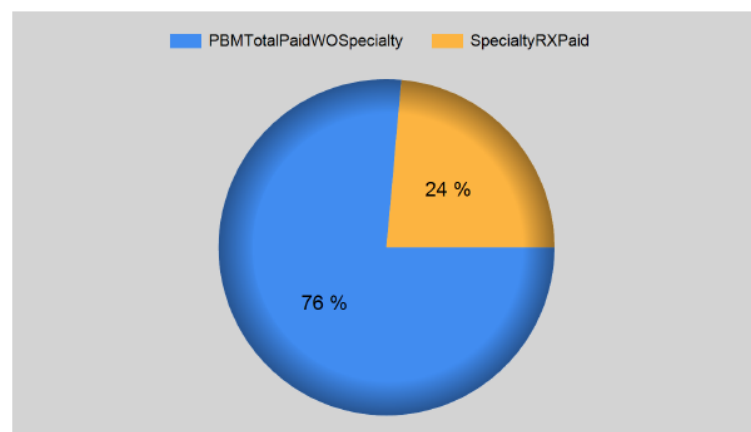


SPECIALTY RX DASHBOARD

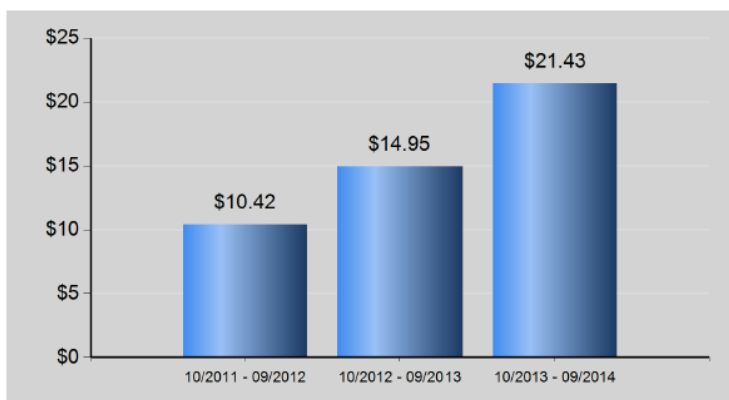
% of Mbrs with a Specialty PBM Script



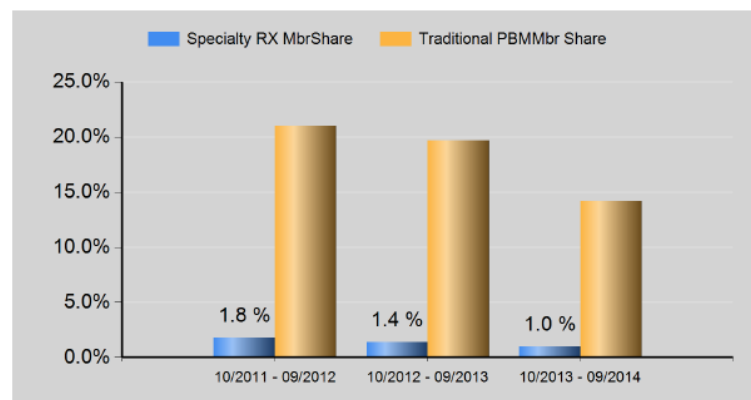
% Cost of Total PBM (Mbrs with Specialty PBM Script)



PMPM of Specialty RX PBM Costs

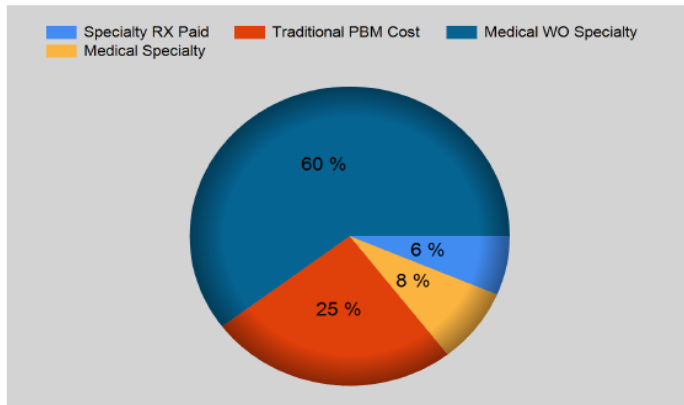


PBM Specialty vs Traditional MbrShare

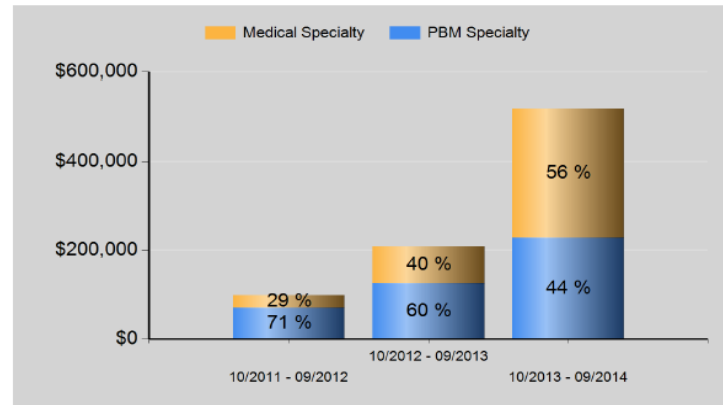


SPECIALTY RX DASHBOARD

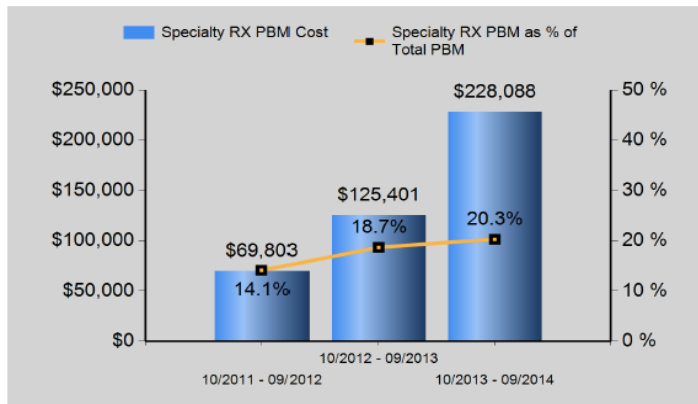
Specialty RX PBM and Medical as a % of All Claims



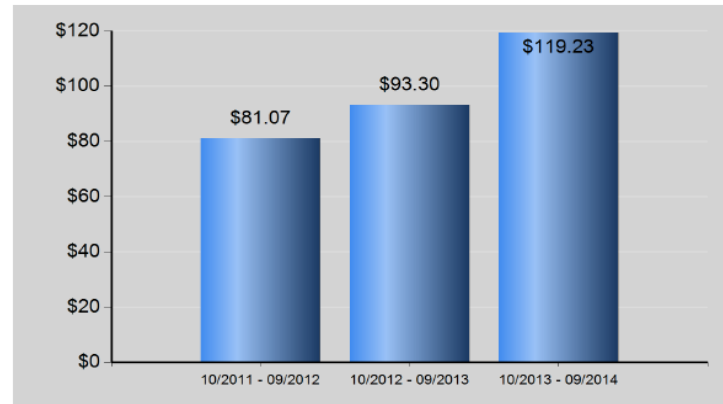
Specialty RX PBM vs Medical



PBM Specialty RX Costs and % of Total PBM Cost



PBM Specialty RX Cost per Day Supply



SPECIALTY RX TOP 10

Top 10 MPC for Specialty RX (PBM and Medical)

Condition	Paid
Neoplasms	\$195,838
Diseases of the nervous system and sense organs	\$67,474
Diseases of the digestive system	\$46,543
Diseases of the musculoskeletal system and connective tissue	\$38,584
Endocrine; nutritional; and metabolic diseases and immunity disorders	\$18,349
Diseases of the blood and blood-forming organs	\$17,721
Diseases of the circulatory system	\$9,743
Complications of pregnancy; childbirth; and the puerperium	\$9,542
Diseases of the skin and subcutaneous tissue	\$2,300
Infectious and parasitic diseases	\$1,909

Top 10 Conditions for Specialty RX (PBM and Medical)

Condition	Paid
Cancer of bronchus; lung [19.]	\$119,632
Other nervous system disorders [95.]	\$66,264
Lower gastrointestinal disorders	\$46,543
Malignant neoplasm without specification of site [43.]	\$42,747
Non-traumatic joint disorders	\$38,584
Maintenance chemotherapy; radiotherapy [45.]	\$28,229
Other endocrine disorders [51.]	\$16,836
Coagulation and hemorrhagic disorders [62.]	\$10,051
Diseases of arteries; arterioles; and capillaries	\$9,743
Contraceptive and procreative management [176.]	\$9,542

Top 5 Pharmacies Filling Specialty Scripts

Pharmacy ID	Paid	Specialty Rx Scripts	Cost/Script
263361	\$66,264	8	\$8,283
443582	\$50,759	5	\$10,152
444048	\$24,199	10	\$2,420
395889	\$15,952	6	\$2,659
442868	\$11,972	3	\$3,991

Top 5 Prescribers of Specialty Scripts

DEAPrescriber IDRef	Paid	Specialty Rx Scripts	Cost/Script
DEANumber	\$48,675	6	\$8,112
DEANumber	\$41,654	4	\$10,414
DEANumber	\$24,199	10	\$2,420
DEANumber	\$17,590	2	\$8,795
DEANumber	\$15,952	6	\$2,659

SPECIALTY RX TOP 10

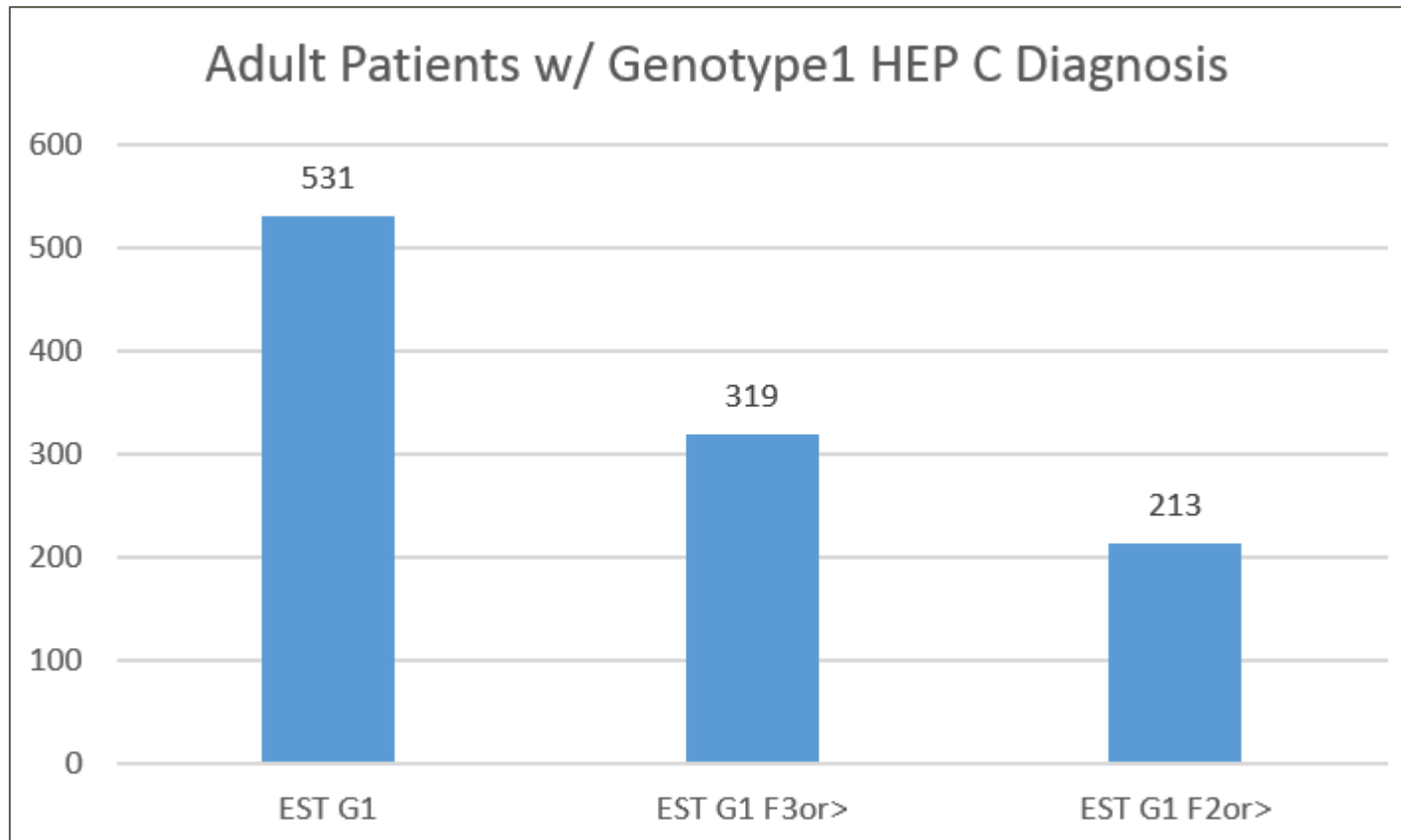
Top PBM Specialty Scripts

Drug Name	Scripts	Paid	Paid/Script
Xyrem	8	\$66,264	\$8,283
Abilify	6	\$55,888	\$9,315
Enbrel SureClick	10	\$24,199	\$2,420
Cimzia	6	\$15,952	\$2,659
Enbrel	3	\$11,972	\$3,991
Fondaparinux Sodium	4	\$9,743	\$2,436
Cimzia Starter Kit	1	\$8,075	\$8,075
Enoxaparin Sodium	5	\$8,011	\$1,602
Makena	2	\$6,691	\$3,346
Zyvox	1	\$4,785	\$4,785
Humira Pen	1	\$2,413	\$2,413
Albenza	1	\$1,909	\$1,909
Absorica	1	\$1,470	\$1,470

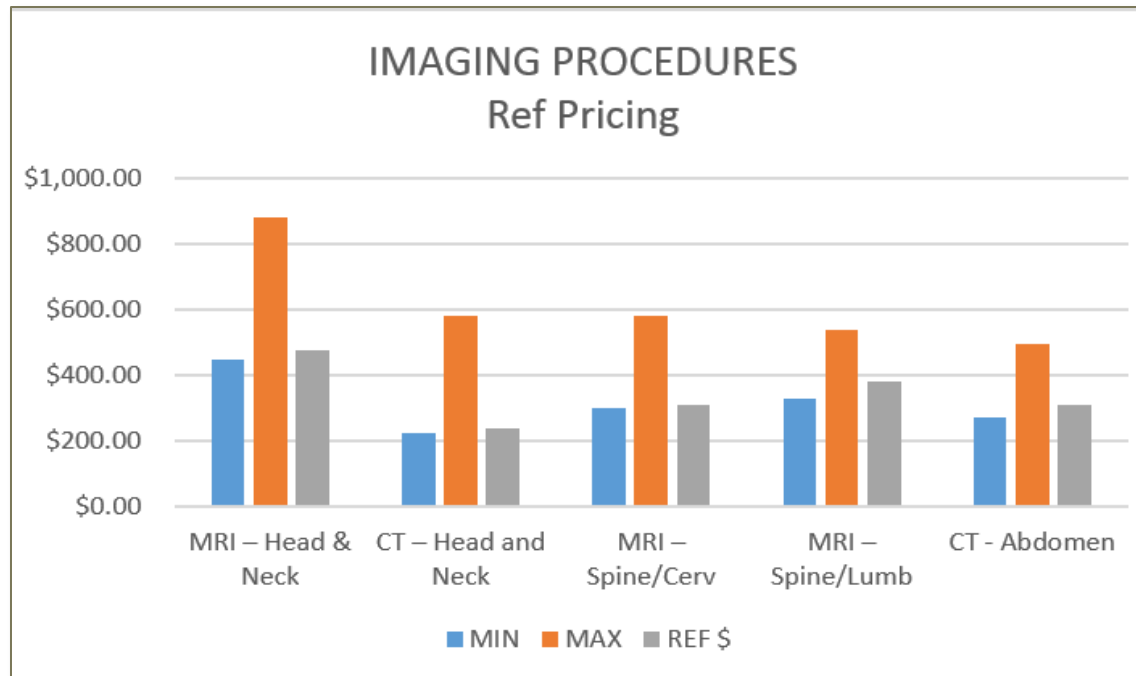
Top Medical Specialty Scripts

Drug Name	Scripts	Paid	Paid/Script
PACLITAXEL PROTEIN BOUND	5	\$61,905	\$12,381
PORFIMER SODIUM INJECTION	1	\$51,265	\$51,265
INJECTION, PEGFILGRASTIM 6MG	7	\$48,437	\$6,920
INJECTION INFLIXIMAB, 10 MG	12	\$46,543	\$3,879
SUPPRELIN LA IMPLANT	1	\$16,836	\$16,836
ROMIPOSTIM INJECTION	6	\$10,051	\$1,675
GEMCITABINE HCL INJECTION	2	\$9,822	\$4,911
DARBEPOETIN ALFA, NON-ESRD	2	\$7,670	\$3,835
PALONOSETRON HCL	7	\$7,444	\$1,063
LEVONORGESTREL-RELEASING INTRAUTERI	9	\$7,444	\$827
FOSAPREPITANT INJECTION	7	\$5,240	\$749
IVIG NON-LYOPHILIZED, NOS	1	\$4,857	\$4,857
BEVACIZUMAB INJECTION	1	\$2,919	\$2,919
DEXAMETHASONE INTRA IMPLANT	1	\$1,513	\$1,513
LEUPROLIDE ACETATE (FOR DEPOT SUSPE	1	\$1,349	\$1,349

SPECIALTY RX HEP C MODEL

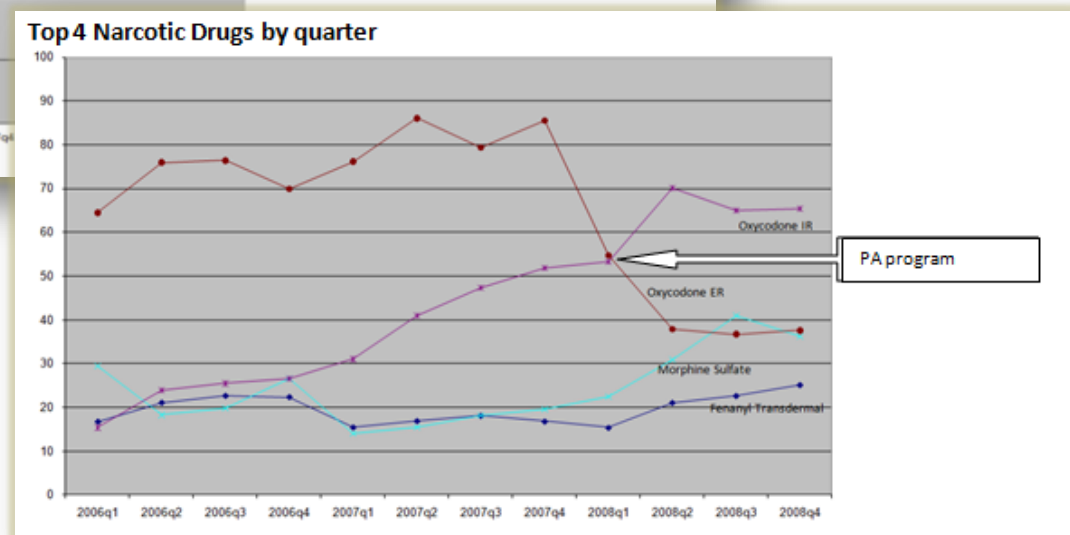
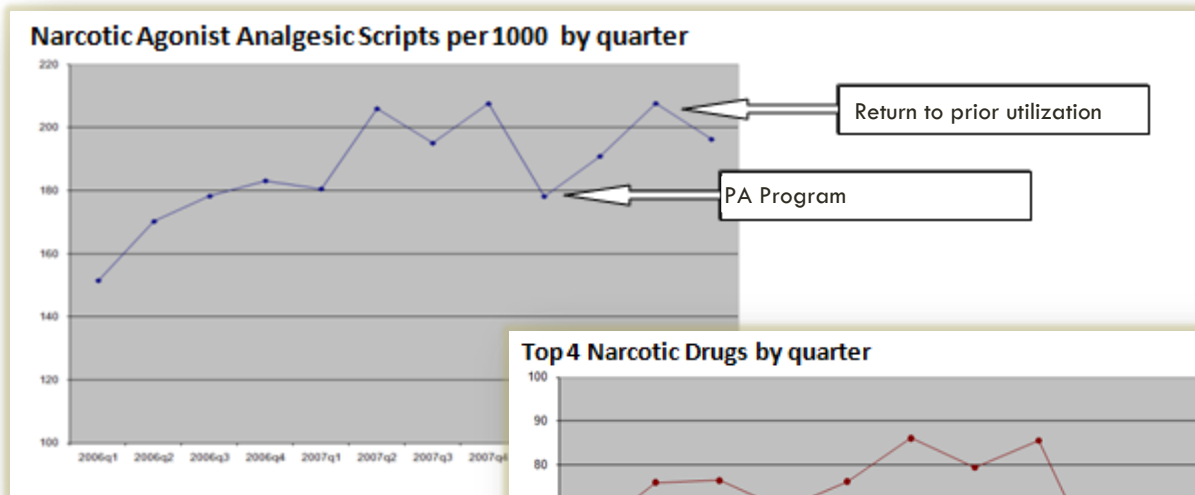


REFERENCE PRICING



Description	Services	MIN	MAX	REF \$	SAVINGS
MRI - Head & Neck	46	\$450.00	\$884.60	\$475.00	\$10,018
CT - Head and Neck	21	\$225.27	\$582.00	\$237.50	\$6,668
MRI - Spine/Cerv	36	\$300.00	\$581.92	\$308.75	\$5,217
MRI - Spine/Lumb	56	\$328.03	\$539.21	\$380.00	\$4,070
CT - Abdomen	24	\$271.39	\$495.05	\$308.75	\$3,404

NARCOTIC UTILIZATION



PROGRAM EVALUATION

Identify Study Populations (*participant and non-participant*)

Evaluate Enrollment/Engagement

Evaluate Clinical Outcomes

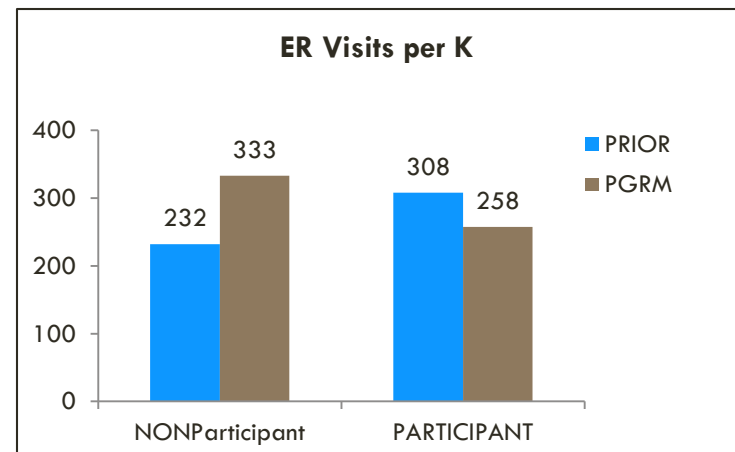
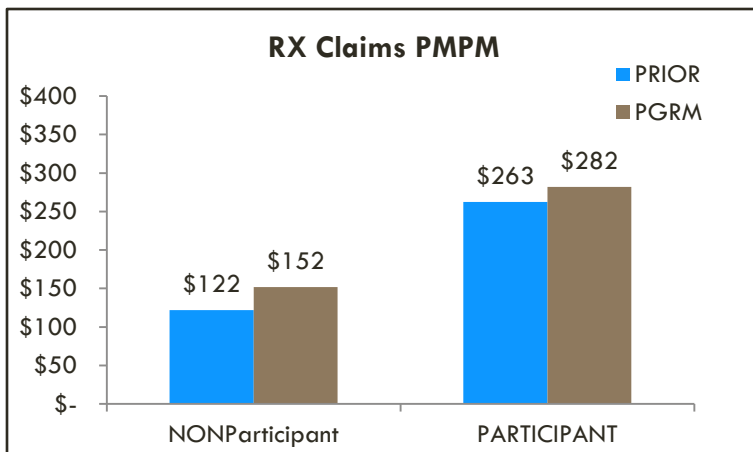
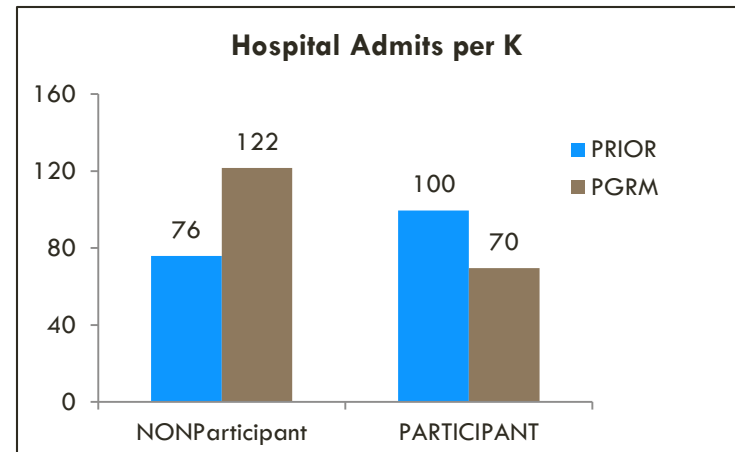
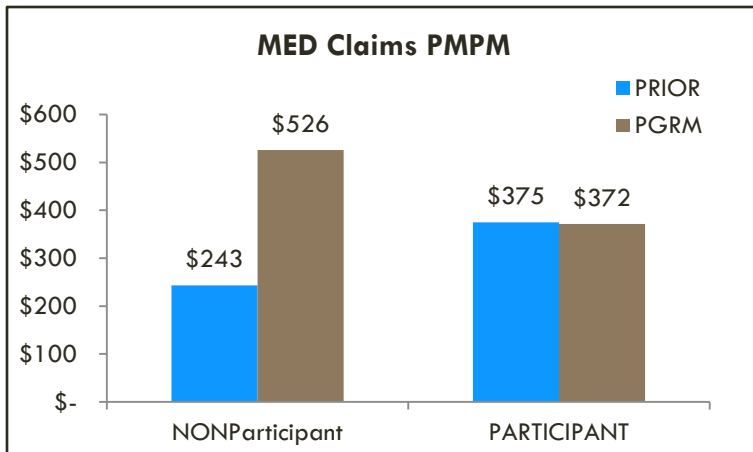
Evaluate Utilization Outcomes (*rx, medical, ER, hospital*)

Evaluate Financial Outcomes (*ROI*)

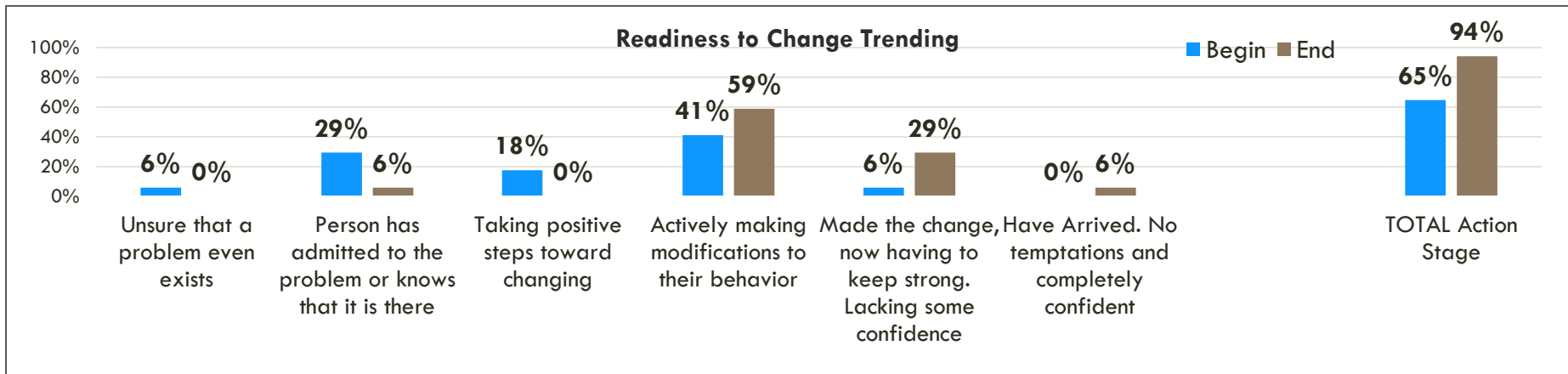
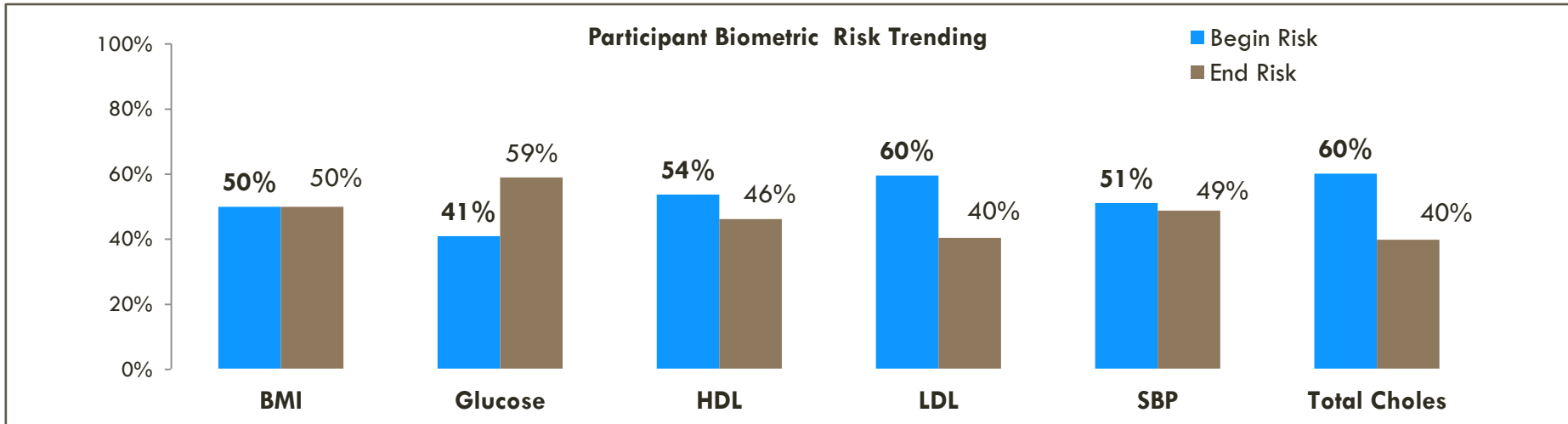
Evaluate Humanistic Outcomes (*life quality impacts*)

Evaluate Socio-Economic Outcomes (*absenteeism, presenteeism, short-term leave, return to work, productivity*)

PROGRAM EVALUATION REPORTING SAMPLES



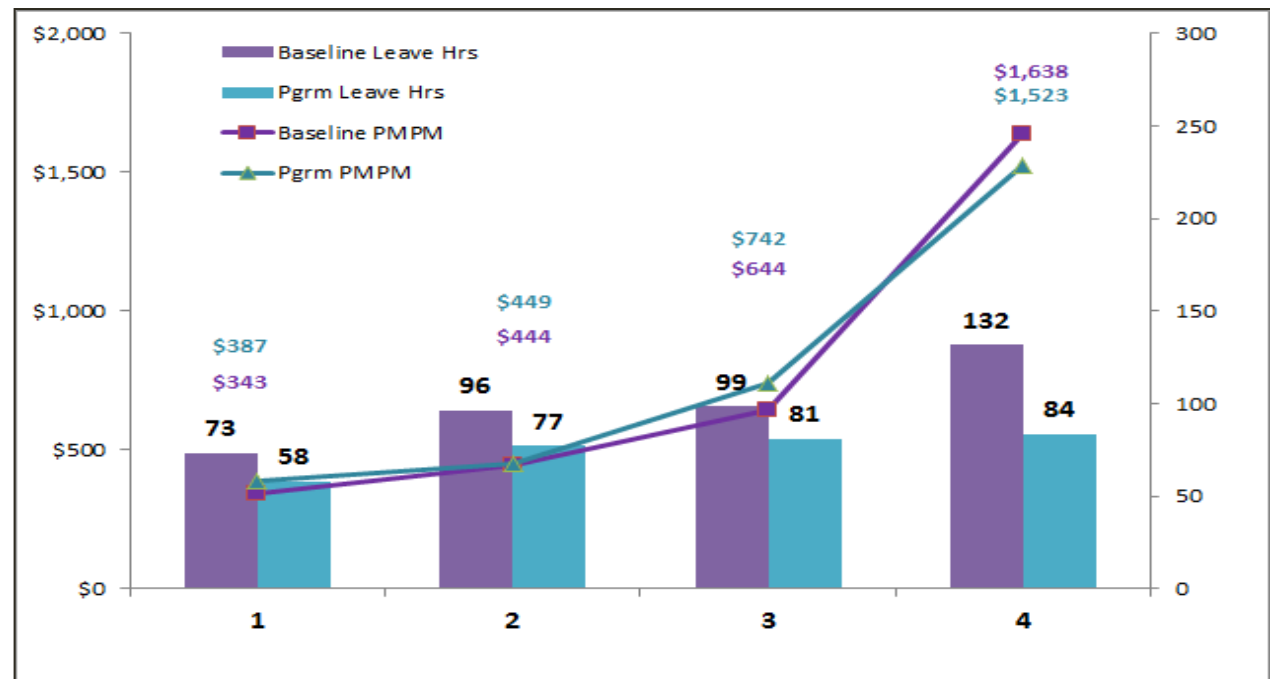
PROGRAM EVALUATION REPORTING SAMPLES



PROGRAM EVALUATION REPORTING SAMPLES

Productivity Cost Savings*:
\$78K annually
\$156K program period

Conditions	Count	Baseline Leave Hrs	Pgrm Annual Leave Hrs	Annual Leave Hrs Variance
1	82	73	58	-15
2	95	96	77	-19
3	50	99	81	-18
4	10	132	84	-48



* Based on annual average per hour wages and volume of productivity hours 'saved'